

APPENDIX C PRICING INDEX - Amendment #1
DIR CONTRACT NO. DIR-SDD-2037
NOVACOAST, INC.

PRODUCT DESCRIPTION	CUSTOMER DISCOUNT
Meraki Wireless	
All Meraki Products	35.00%
NetIQ	
NetIQ Proprietary Product Licenses	29.50%
NetIQ License and/or Maintenance - MLA	43.50%
NetIQ License or License+Maintenance -Education	51.00%
NetIQ Services/Training	4.50%
NetIQ Proprietary Essential Maintenance for 1 st Year on New License	4.50%
NetIQProprietary Premium Maintenance for 1 st Year on New License	6.50%
NetIQ Proprietary Maintenance Renewal (1 year)	1.50%
NetIQ Standalone Maintenance - Education	51.00%
Novell Security Software	
Novell Border Manager and eDirectory Standalone MLA Maintenance	43.50%
Novell Border Manager and eDirectory MLA License or	43.50%
Novell Border Manager and eDirectory Standalone Maintenance -	51.00%
Novell Border Manager and eDirectory License or License+Maintenance - Education	51.00%
Novell Border Manager and eDirectory Standalone Technical Support	0.50%
Novell Border Manager and eDirectory Media Skus	0.50%
Sonicwall	
Sonicwall Firewall	26.00%
Sonicwall Other Products/Renewals	4.50%

SECURITY SERVICES DESCRIPTION	CUSTOMER DISCOUNT
Application Packaging for Secure Desktop Management	24.50%
Compliance as a Service - hosted compliance reporting	24.50%
Controlled Penetration Testing - External	24.50%
Controlled Penetration Testing - Internal and External	24.50%
Design and Implementation of Access, Authentication and Authorization Control Services	24.50%
Design and Implementation of Audit and Compliance Services	24.50%
Design and Implementation of Identity Management Services	24.50%
Design and Implementation of Incident Response and Management Services	24.50%
Design and Implementation of IT Inventory Systems	24.50%
Design and Implementation of Network and System Monitoring	24.50%

NetIQ Security Services Hosting Management	24.50%
IT Computer / System Forensic Analysis	24.50%
IT Network Assessment	24.50%
IT Security Assessment	24.50%
IT Security Design Review	24.50%
IT Security GAP analysis	24.50%
IT Security Policy Development	24.50%
Proactive Security - Access Manager Solution Management & Security Monitoring	31.36%
Proactive Security – Federation Solution Management & Security Monitoring	31.36%
Proactive Security - Identity Management, Solutions Management & Security Monitoring	39.94%
Proactive Security - IT Security Health Check & Monitoring	39.94%
Proactive Security - IT Security Infrastructure Device Management & Monitoring	39.94%
Proactive Security – Security Log Management & Monitoring	39.94%
Proactive Security – Security Patch Management, Monitoring & Recommendations	48.52%
Proactive Security – Implementation, Management & Monitoring of Security Solutions	48.52%
Proactive Security - Security Event and Information Solution Management & Monitoring	24.50%
SaaS - Kaspersky suite	31.36%
Secure Application Design and Development	24.50%
TECHNICAL SECURITY SERVICES DESCRIPTION	CUSTOMER DISCOUNT
Compliance Governance	24.50%
Compliance Risk Assessment	24.50%
Design and Design Review - Access Management	24.50%
Design and Design Review - Identity Management	24.50%
Design and Design Review - Log Management	24.50%
Design and Design Review - NetIQ Access Manager family of products	24.50%
Design and Design Review - NetIQ family of products	24.50%
Design and Design Review - NetIQ Identity Manager family of products	24.50%
Design and Design Review - NetIQ Privileged User Manager family of products	24.50%
Design and Design Review - NetIQ Sentinel family of products	24.50%

Identity Management Policy Development	24.50%
Installation - IT Security Products	24.50%
Installation - NetIQ Access Manager family of products	24.50%
Installation - NetIQ family of products	24.50%
Installation - NetIQ Identity Manager family of products	24.50%
Installation - NetIQ Privileged User Manager family of products	24.50%
Installation - NetIQ Sentinel family of products	24.50%
Installation - Novell ZEN products	31.36%
IT Security Risk Assessment	24.50%
Security Governance	24.50%
Security Policy Development	24.50%
Training - Directory Integration	24.50%
Training - IT Security Assessment Tools and Techniques	24.50%
Training - IT Security Best Practices	24.50%
Training - IT Security Holistic Approach	24.50%
Training - IT Security Monitoring	24.50%
Training - IT Security Risk Assessment	24.50%
Training - IT Security Vulnerability Detection and Monitoring	24.50%
Training - Linux Administration and Management	24.50%
Training - Linux Secure Authentication	24.50%
Training - Novacoast Access Management training courses	24.50%
Training - Novacoast Identity Management training courses	24.50%
Training - Secure Coding Practices	24.50%
Training - Security Model - Authentication and Authorization	24.50%
Training - SEIM and Log Management	24.50%